1. **Scope of the Tender**

**Poti Sea Port Corporation, part of APM Terminals, announces Tender on the sale of four floating units - three tug boats and a pilot boat.**

The tender will be in four lots.

Tenderer(s) submitting the highest price during the second round of quotes will be the lot winner. The tenderer may submit a tender for one lot only, several or all of the lots. If the tenderer is awarded more than one lot, a single contract may be concluded covering all those lots.

**The scope of this tender is to sell floating units as vessels and the Buyer shall guarantee that the vessel(s) are operated for a minimum of 2 years.**

1. **Objects for sale:**
2. *Tugboat KONSTANTINE REKVAVA*

*IMO Number: 8928973*

*Registration number: C-00240*

1. *Tugboat LANA*

*Registration Number C – 00245*

1. *Tugboat Vataev*

*IMO number: 9248617*

*Registration number: C – 00247*

1. *Pilot Boat KHOKHOBAIA*

*Registration number: C - 00243*

Location of object of sale: JCS Poti Sea Port Corporation Regime Area, Berths 11 and 12 (address: 52 D. Aghmashenebeli str., 4100, Poti, Georgia,).

1. **Tender documentation:**

* Enclosed please find Confidentiality Agreement (Attachment 1) and submit signed copy of the document in case of participation in the Tender;
* Please review and confirm the Instructions to the Tenderers (Attachment 2);

1. **Commercial terms:**

* The tenderer should submit Tender Security that shall amount 5% of the Tender. Tender Security validity shall exceed Tender proposal term by 30 calendar days which itself shall be valid 45 calendar days.
* Tender winner (Contractor) shall pay contractual amount in advance (100%) within 5 calendar days after contract sign-off.

1. **Technical Specifications and Documents:**

* Technical specifications and certificate of Registry of the tugboat are enclosed as Attachments #3, 4 and 5.

1. **Tender proposal:**

* In order to submit the tender, the tenderer shall fill in the tender proposal form (attachment # 6)
* The tender proposal and supporting documents shall be stamped and signed;

1. **Tender Evaluation Criteria:**
   1. Price – higher points for higher price;
   2. Shortest timeline to remove the vessels from the Seller’s premises
   3. Accuracy and compliance with tender requirements;
2. **Additional Requirements to the tender winner**

It is mandatory the Buyer registers the vessel(s) on his name immediately after the Sales Agreement is signed and payment is processed.

1. **Tender Submission:**

* Tender shall be sent to the e-mail - [manana.tkabladze@apmterminals.com](mailto:manana.tkabladze@apmterminals.com)
* For further information regarding the tender please feel free to contact Ms Manana Tkabladze (contact information: cell: (+995) 599 887541, e-mail: [manana.tkabladze@apmterminals.com](mailto:manana.tkabladze@apmterminals.com)
* Deadline for submission of tender: 28.06.2018